

Request for Tender (RFT)

Karara Rail Haulage Services

11/15/2024

Version 2.0

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1. Key operating assumptions

1.1 *Operating configuration*

Description	Quantity	Notes
Locomotive		
Locomotive - Year		
Wagon		
Wagon - Year		
Maintenance Facility		
OEM Support		
Daily Operation Cycle Time	24 hours	

1.2 *Indicative Train cycle time*

Description	Minutes	Notes
Empty run from Facility to Karara Mine	435 mins	
Place Train at TLO	15 mins	
Loaded train inspection and confirmation	130 mins	
Shift change and train order	10mins	
Loaded train run from TLO to Port	465 mins	
Place train at rotary tippler, disable DPU and pump up air	25 mins	
Unload train	100 mins	
Enable DPU, depart	30 mins	

Travel from Port to Facility	25 mins	
Trip Service	170 mins	
Total Cycle Time	1405 mins	23hours 25mins

1.3 *Train configuration*

Train configuration	Total Length	Notes
Locomotives		
Wagons		
% Stretch		
Train Length		
Locomotive position in consist		

1.4 *Locomotive class*

Locomotives Description	Measure	Notes
Locomotive Class		
Locomotive type		
Locomotive Power (gross)		
Locomotive Power (traction)		
Locomotive tractive effort (maximum)		
Locomotive tractive effort (continuous)		
Number of axles		

Locomotive axle load		
Bogie Configuration		
Locomotive mass (total)		
Locomotive length (over coupling)		
Dynamic Brake		
Maximum speed		
P2 Forces for Locos		
Special Equipment		
Gauge		
Gauge Outline		
Radio Equipment (Compatible with WestNet Train Control)		
Noise Emissions		

1.5 Wagon concept

Description	Wagon	Wagon Pair
Wagon type		
Couplings		
Lids	Not Required	
Wagon axle load (TAL)		
Wagon tare		
Wagon payload		
Wagon gross		
Wagon length		
Maximum speed		
Number of axles		
Gauge		
Gauge Outline		
Wheel width		

1.6 Other operating aspects

Description	Notes
Fuel – litres per annum	
Dust control	KML to veneer the Product prior to departing from KML TLO to control the dust emission.
Noise control	Operator to noise emission while transporting on track.
Product Adherence	
Continuous improvement	

2. Indicative Key Performance Indicators (KPIs)

KPI	Target	Measurement	Frequency	Liquidated Damage
Safety	No RI		Monthly	
Reliability	No less than 95%		Monthly	
Product Movement	No less than 8.8 mtpa		Annually	

3. Key Commercial Terms (KCTs)

Description	Measure	Notes
Product	Iron Ore (Hematite and Magnetite)	
Base Tonnes	Refer to Attachment 1 of this RFT	
Minimum Tonnes	8.8mtpa	
Payment Terms	21 days after receipt of invoice	
Bank Guarantee		
Termination Fee		
Force Majeure	Share 50%: 50%	

4. Indicative Timeline

The indicative timeline is:

Item	Date
Distribution of this RFT document	30/08/2024
Questions from Rail Operators	06/09/2024
Site visits from Rail Operators	13/09/2024
Further Questions from Rail Operators	13/09/2024
Closing date for lodgement of binding Proposals by Rail Operators	11/10/2024
Karara's second submission	15/11/2024
Karara's second submission closing date	22/11/2024

Any changes to RFT process dates shown above will be notified to Rail Operators.

Proposals must be compliant with the stated RFT requirements. Proposals must address the service and contracting requirements, as well as the key selection criteria listed. A draft RHA incorporating these items is to be provided as part of any Proposal.

Non-compliant proposals, offering alternative and a measurably better transport options for Karara, may be submitted in addition to a compliant Proposal. However, Karara reserves its unilateral right to reject any compliant Proposal or non-compliant proposal as part of the RFT process.

Proposals must be lodged by the closing date shown above by email and submit to tenderbox@kararamining.com.au only to the official contact for the RFT:

Executive Representative

Name: Christopher Gerrard

Position: LEGAL & COMPANY SECRETARY

Email: christopher.gerrard@kararamining.com.au

Technical Representative

Name: Libin Yuan

Position: Deputy Operations General Manager

Email: libin.yuan@kararamining.com.au

Commercial Representative

Name: Ying Chen

Position: Commercial Manager

Email: ying.chen@kararamining.com.au

Once received, an acknowledgment email from Karara will be provided within 2 working days to confirm receipt.

Site visit requests and questions regarding any aspect of the RFT are encouraged and must be provided in writing and by email, directed to the official contact only.

5. RFT Key Selection Criteria

In this evaluation, the primary focus is on the operator with the lowest unit price under the base volume conditions (or the lowest total cost over the contract period). Secondly, Karara will evaluate the optimal price structure and adjustment formula in the operator's pricing model. Finally, Karara will consider the commercial terms and conditions, including but not limited to minimum volume thresholds, bank guarantees, termination fees, etc. The key selection criteria used in assessing Proposals comprise (among others):

- A competitive and acceptable pricing
- A competitive pricing model and rise and fall formula
- Competitive and acceptable commercial terms and conditions
- The service requirements detailed in this RFT document
- Demonstrable reliable operational performance
- Demonstrable railing of required volume
- Veracity of key arrangements and assumptions
- Acceptable transition arrangements
- Acceptable KPI
- Continuous improvement

6. Abbreviations and Definitions

Abbreviation	Description
Arc	Arc Infrastructure
DP	Distributed Power
ECPB	Electronically Controlled Pneumatic Braking
EMP	Environmental Management Plan
FEL	Front End Loader
KPI	Key Performance Indicators
L/kgTKM	Litres of diesel consumed per thousand gross tonne kilometres
ONRSR	Office of the National Rail Safety Regulator
Participant	A Rail Operator who elects to provide a Proposal in accordance with the RFT process
Proposal	The document provided by the rail operator as a response to the RFT
RFT	The request for tender for haulage services potentially required by Karara Mining Limited
RHA	Rail Haulage Agreement.
RIM	Rail Infrastructure Manager
SMS	Safety Management System
SPAD	Signal passed at danger

7. Disclaimer and Confidentiality

Karara hereby disclaims all liability for any and all damages, whether direct or indirect, that may arise from the use of this material or the information it contains, regardless of the cause and the extent of such damages. Participants in the Request for Tender (RFT) process are solely responsible for conducting their own due diligence and investigations regarding the transportation task that forms the basis of any proposal, including but not limited to their dealings with Arc Infrastructure and Mid-West Port Authority. This document shall not be interpreted as an offer or invitation to enter into any contractual agreement. Karara expressly reserves the right to withdraw from the RFT process at any time, or to proceed on terms that may deviate from the RFT, without any obligation to provide compensation to any Participant.

Participants are required to treat all information contained within the RFT documents as confidential and to use such information solely for the purposes of preparing and submitting their tender response. Participants must not disclose, disseminate, or utilize the RFT information for any purposes other than those directly related to the tender process without the express written consent of Karara. Any unauthorized use, disclosure, or dissemination of the RFT information by a Participant may result in immediate disqualification from the tender process. Karara reserves the right to pursue all available remedies, including but not limited to, damages and injunctive relief, in the event of a breach of this confidentiality obligation.

Attachment 1 Pricing Schedule

Refer to Attachment G - Schedule of Pricing of ITT Rev 2