

## Filling Guide for Quotation Form (Circular Cooler Procurement Project)

(For Karara Mining Limited GP2-2025-1003 Circular Cooler Procurement Project)

### I. General Filling Instructions

This guide is designed to standardize the filling of the supplier quotation form, ensuring that the quotation information is complete, accurate, and compliant with the requirements of the procurement plan and scope of All monetary units are "Australian Dollars (AUD)". Strictly distinguish between "Excl. GST" and "Incl. GST" columns: mixing them is prohibited. Columns marked as "mandatory" must be fully completed. Information relevant to core project requirements that is not marked but necessary should be supplemented in the "Remarks" column. The filled content must be true and valid. Information such as brands, models, and testing institutions must be verifiable. False filling will result in disqualification from the tender. Bilingual information must be consistent (e.g., accurate correspondence between Chinese and English brand names) to avoid ambiguity.

### II. Detailed Filling Rules for Core Columns (Corresponding to Quotation Form Item Numbers)

#### 1. Equipment Body Cost

##### **Filling Points:**

Unit Price/Total Price: Fill in the unit manufacturing price and total price (excl. GST) for 3 units of equipment, with clear breakdowns (avoid lumping the total price without details).  
Remarks (Mandatory): Specify the brands, models, and origins of core components. Example: "Compressor: York YLAA0457HE (USA); Heat Exchanger: Guntner V-type floating coil (Germany); Controller: Carel EEV (Italy)".

##### **Notes:**

Commit to core components complying with AS/NZS standards and mining environment adaptability requirements (e.g., compressors must withstand high temperatures of 50°C).  
For auxiliary parts, list key categories (e.g., stainless steel valves, IP65-rated fans). There is no need to list them one by one, but it should be stated that "includes a full set of auxiliary parts suitable for mining".

#### 2. Design & R&D Cost

##### **Filling Points:**

Unit Price/Total Price: Fill in the total cost of full-set design services (quoted as a single "Item", no breakdown required).  
Remarks (Mandatory): Clarify the list of delivered design documents. Example: "Includes heat load calculation report, wind load resistance structural drawings, electrical schematic diagrams, control logic flow charts, and

##### **Notes:**

Commit to design documents being approved by KML's technical department and complying with Western Australian mining regulatory requirements (e.g., AS/NZS 5149 refrigeration system safety standards).  
For design change-related services, specify "includes free communication for up to 3 design changes; additional changes will be charged based on actual workload" (or clarify the number of free changes).

#### 3. Compliance Testing & Certification Cost

##### **Filling Points:**

Unit Price/Total Price: Fill in the total cost of all tests and certifications.  
Remarks (Mandatory): List the testing institution name, list of certification documents, and standard basis.  
Example: "Testing Institution: SGS Australia (NATA-accredited); Certification List: DoC, CoC, RCM Registration

##### **Notes:**

The testing institution must hold NATA certification (National Association of Testing Authorities, Australia); otherwise, the quotation will be deemed invalid. Clearly state that "all certification documents will be submitted to KML for review 15 days before equipment delivery" to ensure compliance verification time.

#### 4. Packaging & Transportation Cost

**Filling Points:**

Unit Price/Total Price: Fill in the total cost of packaging, transportation, customs clearance, customs duties, insurance, and warehouse unloading.  
Remarks (Mandatory): Clarify the transportation method, insurance coverage, and unloading responsibilities.  
Example: "Transportation Method: Container sea freight (customs clearance at Perth Port) + land

**Notes:**

For packaging, specify "vibration-proof, dust-proof, rain-proof, and salt spray-proof packaging (compliant with long-distance transportation standards for mining equipment)" to avoid transportation damage. Commit to "supplier being responsible for free repair or replacement of equipment damaged during transportation".

#### 5. Technical Support & Training Cost

**Filling Points:**

Unit Price/Total Price: Fill in the total cost of technical manual compilation and on-site training.  
Remarks (Mandatory): Clarify training details. Example: "Training Venue: Karara Mine Site; Trainer Qualification: Australian Licensed Mining Equipment Engineer (Engineers Australia registered); Training Materials: English

**Notes:**

The technical manual must include "fault diagnosis guide, daily maintenance procedures, and spare parts list (locally procurable channels in Western Australia)".  
The training must accommodate "at least 8 KML operators and maintenance personnel" and can be adjusted according to KML's needs.

#### 6. Warranty Service Cost

**Filling Points:**

Unit Price/Total Price: Fill in the service cost during the warranty period (quoted as a single "Item", no breakdown required).  
Remarks (Mandatory): Clarify the warranty scope and response requirements. Example: "18-month warranty for the whole unit; 3-year warranty for compressors/heat exchangers; Warranty Response: Remote support

**Notes:**

Specify that "faulty components caused by manufacturing defects will be replaced free of charge during the warranty period, excluding damage caused by improper human operation or excessive on-site environmental. For regular performance testing guidance, clearly state "remote guidance once every 6 months, on-site testing once a year (free of charge)".

#### 7. Reserve Fund for Additional Required Work

**Filling Points:**

Unit Price/Total Price: Fill in the reserve fund amount (recommended to be no less than 5% of the "Total Price Excl. GST", which can be quoted as a proportion or fixed amount).  
Remarks (Mandatory): Clarify adjustment rules. Example: "The reserve fund is used for unlisted necessary work such as design change communication, supplementary confirmation of parameters, and update of compliance

**Notes:**

The reserve fund cannot be omitted; otherwise, the quotation will be deemed incomplete. It should be stated that "if there is no additional necessary work, the reserve fund will be automatically converted into an

## 8. Cost Summary

### Filling Points:

Total Price Excl. GST: Automatically calculate the sum of Items 1-7, and manually verify to ensure no calculation errors.

GST Amount: Calculate as "Total Price Excl. GST  $\times$  10%", retaining 2 decimal places.

Total Price Incl. GST: Total Price Excl. GST + GST Amount, which must be consistent with the sum of all items.

### Notes:

Calculation errors in amounts will be deemed "invalid quotation". It is recommended to attach a separate cost calculation detail as an annex.

## III. Detailed Filling Rules for Commitment Clauses

### 1. Delivery & Service Commitments

Tick "✓" or "✗" for all commitment items; blanks are not allowed. If a commitment is not accepted, explain the reason in the "Remarks" column (e.g., "Manufacturing cycle requires T+390 days due to extended procurement. Add an additional commitment to 'provide a complete packing list (including component models and serial numbers) upon equipment delivery'").

### 2. Compliance Document Commitments

Tick "✓" for all documents (mandatory). If a document cannot be provided, explain the alternative plan in writing (e.g., "RCM Compliance Registration Proof will be submitted within 10 days after equipment customs. Additionally tick 'Provide valid ISO 9001 Quality Management System Certification Certificate'").

### 3. Payment Terms Response

Tick "✓" for all payment terms (mandatory). If a term is not accepted, propose an alternative plan in the "Remarks" column (e.g., "Apply for a 25% advance payment with an equivalent bank guarantee"); otherwise, it Commit to "the bank guarantee being an irrevocable guarantee, valid until the completion of the work corresponding to the advance payment (e.g., acceptance of core component arrival at the factory)".

## IV. Detailed Filling Rules for Remarks & Supplier Information

### 1. Remarks Column

Supplementary filling: Raw material price fluctuation adjustment rules (Example: "No adjustment for raw material price fluctuations within  $\pm 5\%$  within 6 months after contract signing; the excess part will be shared. Special service commitments (Example: "Provide 3 sets of free core component spare parts (bearings, seals) to be delivered with the equipment"). Other key information related to the project that is not listed (e.g., "Equipment base dimensions: L3650mm  $\times$  W2400mm, compliant with the original design foundation").

### 2. Supplier Information

Fill in all information completely. The registered address must be consistent with the business license. The contact phone number/email must be responsive within 24 hours. The authorized representative must provide a "Power of Attorney from the company's legal representative" as an annex to the quotation form (bilingual version: Chinese + English).

## V. Common Problem Tips

Unfilled brands/models of core components: Deemed as incomplete quotation and directly eliminated.

Testing institution without NATA certification: Deemed as non-compliant with regulatory requirements and directly eliminated.

Calculation errors in amounts without correction: Deemed as invalid quotation.

Unchecked or blank commitment clauses: Deemed as default acceptance of all clauses, and no objections can be raised later.

Failure to provide the power of attorney or unsigned/sealed quotation form: Deemed as invalid quotation.

#### VI. Submission Requirements

The quotation form must be submitted as "editable Excel version + authorised representative's signed PDF/JPG copy "

Annexes must include: Business License, ISO 9001 Certification Certificate, Power of Attorney, and brand authorization documents for core components (if acting as an agent).

Submission Deadline: Consistent with the tender submission deadline; late submission will be deemed invalid.

序号 No.
1
2
3
4
5
6
7
8.1
8.2
8

一、交付与服务承诺

Commitment Items
1
2
3
4
5

二、合规文件承诺 C

序号 No.
1
2
3
4
5
6
7
8

三、付款条件响应 F

No.
1
2
3
4
5
6
7

四、备注 Remarks

(供应商可填写原材

Supplier Name:

Contact Person:

Contact Phone

Contact Email

Quotation Validity (days):

All prices are quoted in Australian Dollars (AUD) and exclusive of GST unless otherwise stated.

设备本体费用 Equipment Body Cost
设计研发费用 Design & R&D Cost
合规检测与认证费用 Compliance Testing & Certification Cost
包装与运输费用 ( DDP 仓库 ) Packaging & Transportation Cost (DDP 16-26 Riversdale Rd, Welshpool WA 6106 Warehouse)
技术支持与培训费用 Technical Support & Training Cost
质保服务费用 Warranty Service Cost
额外必要工作预留金 Reserve Fund for Additional Required Work
不含 GST 总价 Total Price (Excl. GST)
GST 金额 ( 10% ) GST Amount (10%)
费用汇总 Cost Summary

## 5 Delivery & Service Commitments



English Description
Manufacturing Cycle: Complete assembly and factory testing of 3 units
Delivery Cycle: Deliver equipment DDP to the designated warehouse and complete unloading
Training Time: Complete 2-day on-site training within 30 days after equipment delivery
Warranty Response: Provide remote technical support with 48-hour response within the warranty period
Additional Work: Unconditionally cooperate to complete unlisted necessary work required for supply and service

#### Compliance Document Commitments

Document Name
Declaration of Conformity
Certificate of Conformity
RCM Compliance Registration Proof
ISO 9001 Certification Certificate
NATA-Accredited Test Report (IP Rating)
Factory Acceptance Test (FAT) Report
MEPS Energy Efficiency Test Report (AS 3823.1)
Technical Manual (English, incl. electronic version)

#### Payment Terms Response

付款条款 Payment Terms
All payment terms must be consistent with Clause 15 of Attachment E
Advance Payment: NA
Core Component Payment: 20% after qualified acceptance
Assembly Payment: 25% after assembly & inspection report
FAT Payment: 20% after passing FAT
SAT Payment: 30% after passing SAT (cumulative 95%)
Warranty Guarantee: 5% of total price (excl. GST) (bank guarantee required), valid for warranty period + 30 days refund after warranty

材料价格波动调整规则、核心部件品牌型号、特殊服务承诺等补充说明 ) (Suppliers may fill in supplementer

项目名称 Item Name
Manufacturing cost of 3 units of custom-made mining-specification two-stage water circulation industrial air-cooled chillers (circular coolers), including core components (compressors, heat exchangers, controllers, etc.) and auxiliary parts.
Full-set design service fee, including compilation of heat load calculation report, wind load resistance design drawings, electrical schematic diagrams, control logic flow charts and other technical documents.
Fees for Factory Acceptance Test (FAT), MEPS energy efficiency test (AS 3823.1), IP rating test, noise test, wind load resistance verification, etc., and handling fees for full-set compliance documents such as Declaration of Conformity (DoC), Certificate of Conformity (CoC), RCM compliance registration proof.
Vibration-proof, dust-proof and rain-proof long-distance transportation packaging fee, transportation fee, customs clearance fee, customs duty, insurance fee and warehouse unloading fee for equipment from supplier's factory to purchaser's designated warehouse (16–26 Riversdale Rd. Welshpool WA 6106).
Compilation fee for English technical manuals (including electronic version), 2-day on-site operation and maintenance training (theoretical + practical) fee, including training materials, lecturer's travel and on-site expenses.
Cost for fault repair, component replacement and regular performance testing guidance during the warranty period ( $\geq 18$ months for the whole unit, $\geq 3$ years for core components).
Reserve fund for unlisted necessary work (such as design change communication, supplementary confirmation of parameters) required to ensure the completion of supply, delivery, commissioning and warranty service.
Total of Items 1-7 above
Calculated based on total price excluding GST
Total Price (Excl. GST) + GST Amount



itary explanations such as raw material price fluctuation adjustment rules, core component brands/mo

单位 Unit	数量 Quantity	单价 (不含 GST) Unit Price (Excl. GST) (AUD)
台 Set	3	
项 Item	1	
项 Item	1	
项 Item	1	
项 Item	1	
项 Item	1	
项 Item	1	
		-
		-
		-



dels, special service commitments, etc.)









备注 Remarks
MANDATORY: Specify core component brand/model/origin (e.g., Compressor: York YLAA0457HE (USA))
MANDATORY: List delivered design documents (e.g., electrical schematic diagrams)
MANDATORY: Specify NATA-accredited institute (e.g., SGS Australia)
MANDATORY: Transport method + insurance coverage (e.g., Sea freight + 110% all-risk)
MANDATORY: Training venue + trainer qualification (e.g., Karara site)
MANDATORY: Response time (e.g., 48hrs remote support)
MANDATORY: =5% of total price; specify adjustment rules
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